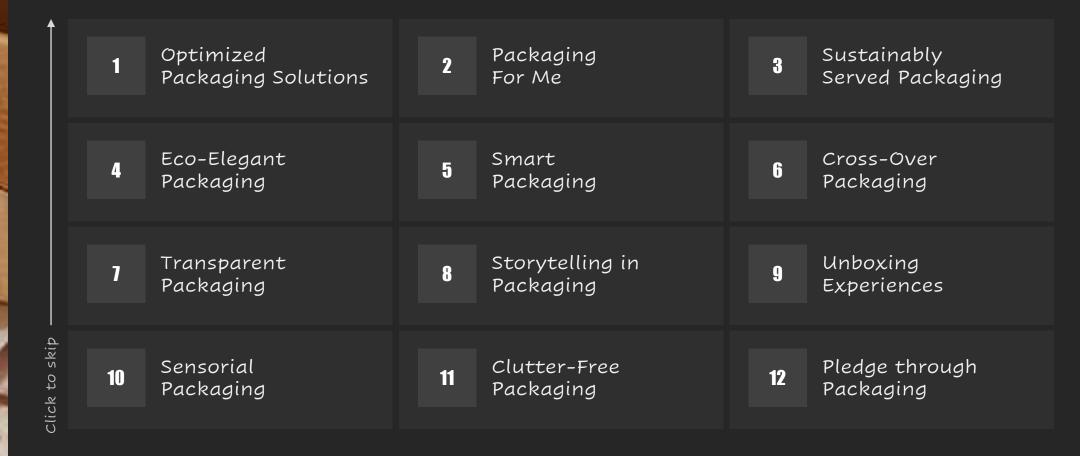


CREATING IMPACT WITH YOUR PACKAGING

Packaging trends in the CPG space



Identifying packaging platforms that have helped brands create engagement and up their game



Source: Secondary sources and research learnings over recent years

Optimized ¹ Packaging Solutions

WHAT IS IT?

Ergonomically-built product packaging that preserve product freshness, minimize waste, and improve portability.

WHAT DOES IS IT MEAN?

Signifies a brand's investment in the customer experience in terms of convenience and the ecological impact of their products.





Airless pump for cream personal care products



4 rolls squeezed into one box → more compact & less contamination



Press-button vacuumrelease lid across products with jars

Packaging Made for Me

WHAT IS IT?

Tailormade packaging that often features a customer's name/image, meaningful message. 2

WHAT DOES IS IT MEAN?

By offering personalized packaging, brands convey that they value their customers as unique individuals, which can significantly strengthen consumer loyalty and provide a more intimate brand experience.



Sustainably Served Packaging

3

WHAT IS IT?

The use of materials and designs that are biodegradable, compostable, and minimize environmental impact.

WHAT DOES IS IT MEAN?

Brands adopting this trend signal their proactive role in environmental stewardship, catering to a growing consumer base that values ecofriendly practices.



Eco-elegant Packaging

WHAT IS IT?

Packaging that are plantable, biodegradable and refillable to eliminate plastic, executed in a way that is visually pleasing & aligns with brand image

4

WHAT DOES IS IT MEAN?

Underscores the brand's commitment to sustainability without compromising on design quality, appealing to ecoconscious consumers who also value product presentation



Galaxy S23 Ultra

100% recyclable

packaging

Biodegradable perforated packing material



©4SiGHT Research & Analytics



Smart **Packaging**

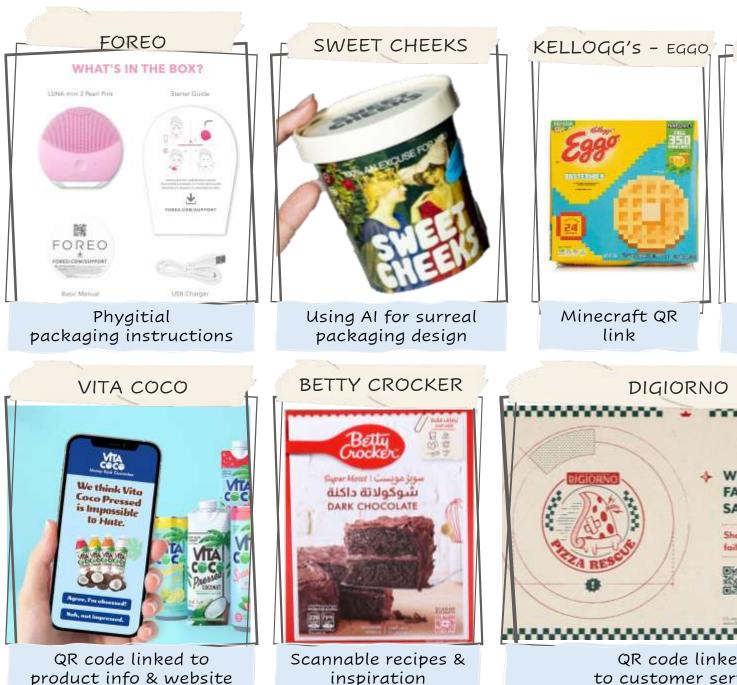
WHAT IS IT?

Combines tangible packaging with digital enhancements, such as QR codes for recipes and tracking, AI for creative designs, collaborations for themed packaging, and blockchain for transparent tracking.

5

WHAT DOES IS IT MEAN?

Reflects a brand's commitment to innovation, providing a richer and more informative user experience while leveraging technology to build trust and brand engagement.



SILAL Minecraft QR Blockchain tracking DIGIORNO WHEN DELIVERY FAILS, DIGIORNO' SAVES THE DAY. Share a pic of your delivery pizze ail for a custom DIGIORNO" QR code linked to customer service

Cross-Over Packaging

WHAT IS IT?

Showcases products housed in packaging typically associated with other items, offering a playful and unexpected twist that can capture consumer attention and create buzz. 6

WHAT DOES IS IT MEAN?

Underlines a brand's ingenuity and willingness to step outside traditional marketing norms to create memorable, shareable consumer interactions.



Restaurant motifs & branding on the Adidas shoe boxes



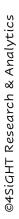
Nail stickers with McDonald's branding & packaging elements



Premium t-shirt brand maximizing reach via Nissin cup noodles cup



Sunglasses brand Gentle Monster used gummy packaging to launch their 'Jelly' collection



Transparent Packaging

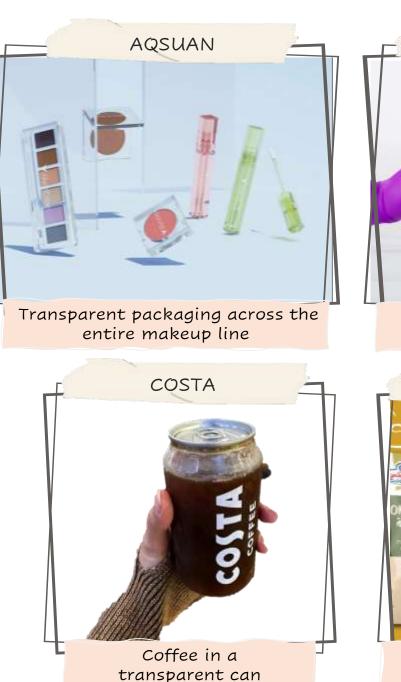
7

WHAT IS IT?

Clear packaging that displays key product attributes through either a viewing window or 100% transparency supports informed purchase decisions for those scrutinizing ingredients or the freshness of items.

WHAT DOES IS IT MEAN?

For brands, it means leveraging transparency to strengthen credibility and make a clear statement of authenticity in a competitive market.





Transparent window to see the freshness of frozen vegetables

Story-telling in Packaging

8

WHAT IS IT?

Includes detailed information about the product but also weaves in the brand's ethos, history, or product journey into each layer of packaging.

WHAT DOES IS IT MEAN?

Brands can deepen customer engagement, as it appeals to the desire for authenticity and connection with the products they choose to bring into their lives.



HI.

PM



Brand story through engaging visual and text



Airline food in fun and engaging packaging formats

Analytics è earch tsight

Unboxing Experiences

WHAT IS IT?

Enhances the moment a product is unveiled, turning it into an event that heightens anticipation and joy. 9

WHAT DOES IS IT MEAN?

These experiences cater to a culture that values the ritual of unboxing, often shared on social media, and underscores the brand's attention to detail and commitment to excellence, starting from the very first touchpoint with the customer.



SONY - PLAYSTATION



Sensorial Packaging

WHAT IS IT?

Engages multiple senses, incorporating visual, olfactive, tactile elements that offer both functional and sensory delight. These packs invite touch, while visually stimulating designs mimic the product's texture.

10

WHAT DOES IS IT MEAN?

Brands adopting this approach are seen as innovative and customercentric, focusing on creating a comprehensive sensory experience.



Clutter-Free Packaging

WHAT IS IT?

A minimalistic approach that often employs a mono-tone or duo-tone color scheme, providing a visually clean and modern look.

11

WHAT DOES IS IT MEAN?

The selective use of color enhances the pack's visual appeal and supports a brand's identity in a clear and concise manner, aligning with contemporary consumer preferences for sleek and uncomplicated design.



Simple colours & single images on baby food



MATCHA HOUSE

Minimal text and visuals on a matcha product



Pledge through Packaging

12

WHAT IS IT?

Leverages design elements typically associated with pharmaceuticals or nutritional products to convey a sense of clinical expertise and health-focused benefits.

WHAT DOES IS IT MEAN?

By doing so, these brands capitalize on authenticity to imply a higher level of quality and care in their formulation, regardless of their actual retail environment.



THUS, PACKAGING DESIGN WORKS IN MANY WAYS ACROSS CATEGORIES

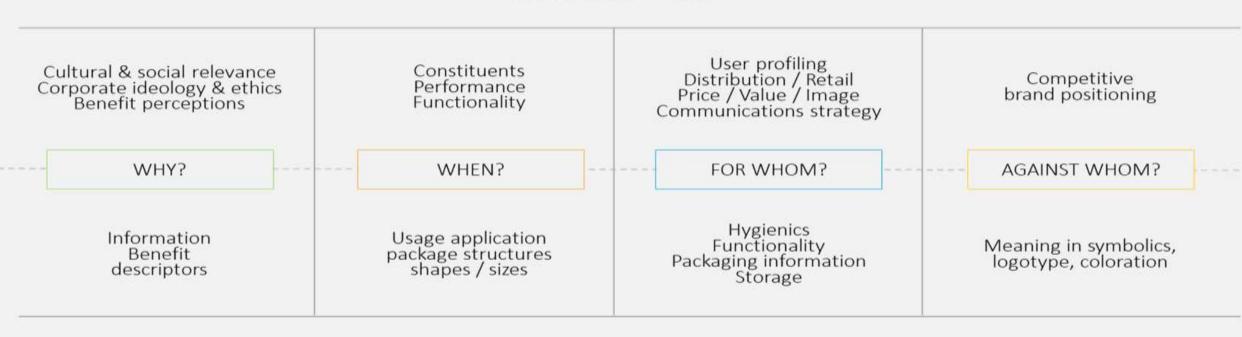




WE UNDERSTAND THE CRUCIAL ROLE OF DESIGN ELEMENTS IN CREATING BRAND IDENTITY



BRAND IDENTITY AUDIT



DESIGN IDENTITY AUDIT



TO FACILITATE IMPACTFUL INSIGHTS, WE HAVE THE 4SIGHT FRAMEWORK OF EVALUATION

THE 4SIGHT FRAMEWORK OF EVALUATION HELPS ESTABLISH THE INTERPLAY OF THESE ELEMENTS IN A NUANCED MANNER





Our **4SiGHT Live Suite**



PANEL UAE | KSA

Our pre-recruited ahead-of-the-curve panel for quick, cost-efficient research needs, offering a window into live data Sight Live

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Designed to build an agile system to conduct research while keeping the customer at the heart of the business. Enables clients to make consumer relevant decisions by testing on the go Isight Live

CONSUMER CONNECTS

4SiGHT's solution to curate and build a customized calendar of immersive interviews for client teams to get the pulse of the consumer Available as adhoc & annual programs

For more information, contact info@4sight-global.com



Some of our other Digital Research Tools

INSIGHT EXPRESS

Enables swift and efficient innovation testing, minimizing the risks linked to a comprehensive launch - allowing you explore, experiment, and fail cheap.

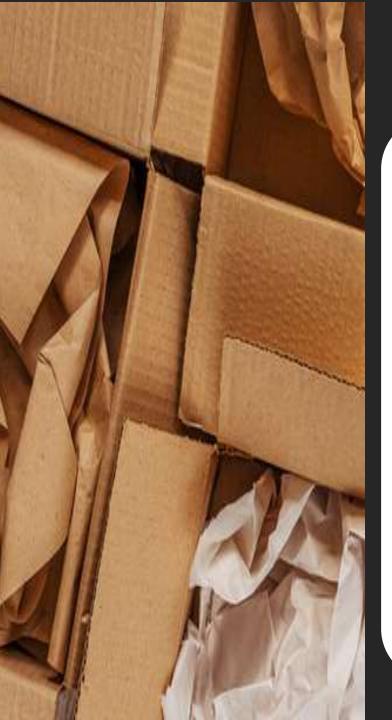
AASMA | CHATBOT

Facilitates interactive conversations with consumers, streamlining the process of filling consumption/usage diaries. Leading to improved efficiency and quality of data collection.

SPRINT+

Provides an innovative boost to your iterative process by making it more AGILE through co-creation workshops, giving wings to potential ideas/improvements

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